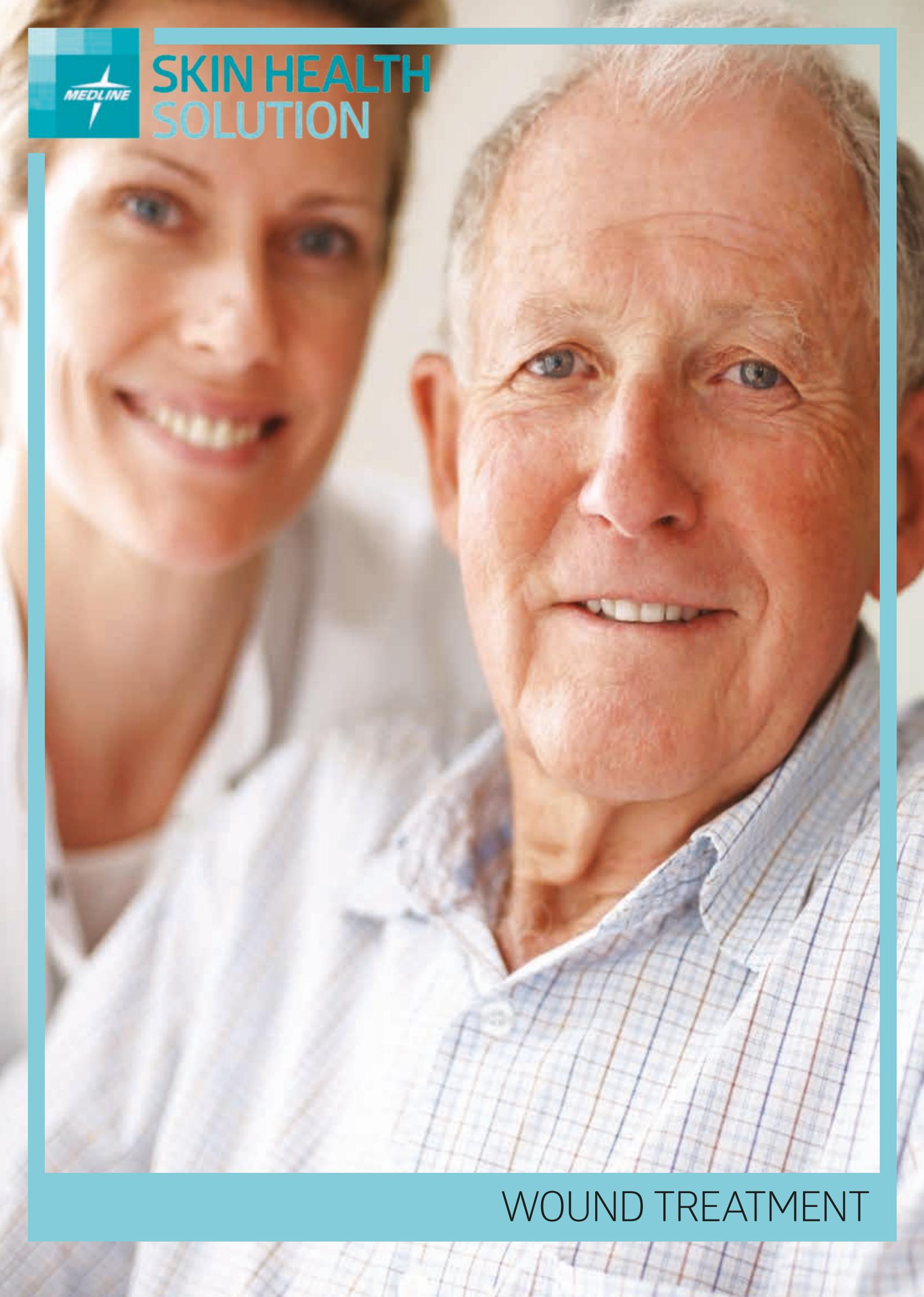




# SKIN HEALTH SOLUTION



WOUND TREATMENT



# SKIN HEALTH SOLUTION

Up to **4%**  
of the NHS spending is dedicated to  
pressure ulcer treatment<sup>1</sup>

**412,000**

Approximate number of individuals who will develop a  
new pressure ulcer annually in the UK<sup>2</sup>

**£1.214 - £14.108**

Approximate cost of treatment per individual  
pressure ulcer<sup>3</sup>

**£2-3 Billion**

Estimated yearly cost of treating pressure ulcers<sup>4</sup>

<sup>1</sup> Age Ageing, 2004 May;33(3):230-5. The cost of pressure ulcers in the UK. Bennett G1, Dealey C, Posnett J. Barts and the London, Queen Mary's School of Medicine and Dentistry, London, UK.

<sup>2</sup> Age and Ageing 2004; 33: 230-235. The cost of pressure ulcers in the UK. Gerry Bennett1 , Carol Dealey 2, John Posnett3. 1 Barts and the London, Queen Mary's School of Medicine and Dentistry, London, UK\* 2 School of Health Sciences, University of Birmingham and University Hospital Birmingham NHS Trust, Nuffield House, Queen Elizabeth Hospital, Birmingham B15 2TT, UK 3 University of York and Smith & Nephew Wound Management, Hull, UK.

<sup>3</sup> Journal of Wound Care, 2012 Jun;21(6):261-2, 264, 266. The cost of pressure ulcers in the United Kingdom. Dealey C1, Posnett J, Walker A 1University Hospital Birmingham NHS Foundation Trust, Queen Elizabeth Medical Centre, Birmingham, UK.

<sup>4</sup> Wound Care today, 2013, p.7. Pressure ulcer prevention in the current NHS: setting the scene. Rosie Callaghan. Rosie Callaghan is Tissue Viability Nurse Specialist, Worcester CCG Nursing Homes and Worcester Health and Care Trust, Worcester.

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# TAILORED TO IMPROVE YOUR OUTCOMES

Medline's Skin Health Solution program starts with a customised, evidence-based needs analysis developed by skin care experts. Our representatives can walk you through the analysis and identify areas for improvement specific to your organisation. This individualised approach is unique in the industry and available across the continuum of care to hospitals, hospices, nursing home facilities or long-term care facilities.

Skin Health Solution is a three pronged approach focussing on products, education and outcomes management. Medline's education emphasises the application of knowledge into clinical practice as well as the standardization of care across all healthcare settings from Acute into the Community. Products are designed to work in a complementary manner and efficiently treat skin problems that have developed. Outcomes management helps you track improvements in clinical practice and the positive effect on clinical outcomes as well as identify areas that need further effort.

Through it all, Medline's clinical experts are available if you have questions.

## PRODUCTS

Skin Health Solution provides a strategic product bundle that meets patient needs from emergency and operating rooms all the way through to long-term care.

The products work together to help prevent, manage & treat any skin related problems.

## EDUCATION

Medline's education curriculum offers your staff training on the basics, including risk factors, pressure redistribution and prevention of skin damage.

It also promotes teamwork and communication.

## OUTCOMES

The Medline team works with you to continually evaluate the performance of the program, ensuring you are delivering optimal patient care.



# EXUDERM SATIN

Exuderm Satin provides a protective, translucent barrier that facilitates granulation.

Smooth satin backing



Barrier  
Provides protective translucent barrier



Low profile tapered edge



Helps maintain moist wound healing environment

## INDICATIONS:

- Pressure ulcers
- Partial and full thickness wounds
- Leg ulcers
- Donor sites
- Wounds with light to moderate drainage
- Lacerations and abrasions
- First and second degree burns

## CONTRAINDICATIONS:

- Third degree burns

## BENEFITS

- The smooth satin backing will allow longer wear time
- Which means less need to remove the dressing unnecessarily for wound inspection
- Patients wounds will progress more effectively

## GOOD TO KNOW

- Exuderm Satin is made up of a **wound contact layer of hydrocolloids with a top layer made of a semi permeable polyurethane film.**
- The border is a continuation of the skin friendly **hydrocolloid adhesive material.**
- **It has up to 7 day wear time** depending on drainage.
- It is available in a small and large Sacral dressing. **The small is unique to Exuderm.**
- The line down the centre of the dressing allows the dressing to be easily folded into the butterfly effect. This allows for accurate positioning of the dressing into the sacrum. Hydrocolloid fibres are still present and thus providing the desired effect.
- Exuderm Satin Hydrocolloid dressings **should not be used on patients with a known sensitivity to the dressing or its components.**
- **Shelf life is 5 years.**
- Exuderm Satin **should be stored in a cool dry place.** Refrigeration and exposure to high temperatures should be avoided.
- Exuderm is a **waterproof dressing** and can remain in place during showering.



Item No.	Size	Packaging	Min Order Qty
MSC5422	5x5 cm	20/bx	20
MSC5444	10x10 cm	10/bx	10
MSC5466	15x15 cm	5/bx	5
MSC5488	20x20 cm	5/bx	5
MSC5470	9.1x10.2 cm	10/bx	10
MSC5475	16.3x16.5 cm	5/bx	5



# BORDERED GAUZE

Bordered Gauze adhesive island wound dressing with water resistant backing is ideal for incision sites.

### Size

Available in wide variety of sizes



### Border

Non woven adhesive border



### Pad

Deluxe soaker pad  
Non adherent centre pad



Water resistant backing



Ideal for incision sites

### INDICATIONS:

- Pressure ulcers
- Partial and full-thickness wounds
- Incision sites

### CONTRAINDICATIONS:

- Third-degree burns
- Patients with a known sensitivity to components of the dressing

### BENEFITS

- Wide range allows clinicians to be efficient in their dressing choice
- Soaker pad helps to prevent periwound maceration
- Non adherent center pad means that wound healing will not be disturbed upon removal
- Cost effective solution for dressing incision sites
- Longer wear time
- Fewer dressing changes

## GOOD TO KNOW

- Bordered Gauze has **up to 7 days wear time** but should be changed before strike-through occurs.
- Bordered Gauze has secure fixation, conformability, comfort and absorption properties.



Item No.	Size	Packaging	Min Order Qty
MSCE3223	5x7 cm	15/bx	15
MSCE3278	6.5x8cm	15/bx	15
MSCE3244	10x10 cm	15/bx	15
MSCE3246	10x15 cm	15/bx	15
MSCE3248	10x20 cm	15/bx	15
MSCE32410	10x25cm	15/bx	15
MSCE32414	10x35cm	15/bx	15

# EVIDENCE-BASED PRODUCTS

With Skin Health Solution you get products that work together in a complementary manner to help prevent skin problems and efficiently treat those that have developed.

## SKIN CARE AND SKIN PROTECTION

- Sureprep® forms a long-lasting, clear coating
- Marathon® binds to the skin to create a protective barrier up to 72 hours
- Ultrasorbs® are unique drypads that absorb and lock away bodily moisture from the patient's skin
- Remedy® provides a smooth breathable film that moisturizes & nourishes the skin



## WOUND TREATMENT

- Exuderm Satin provides a protective, translucent barrier that facilitates granulation
- Bordered Gauze adhesive island wound dressing with a water resistant backing is ideal for incision sites



## PRESSURE ULCER PREVENTION AND TREATMENT

- Heelmedix® and Heel Raiser Pro® help relieve pressure on vulnerable heels
- Remedy® provides a smooth breathable film that moisturizes & nourishes the skin

For more information, please contact your sales representative or visit our website:  
[www.medline.com/uk](http://www.medline.com/uk).



ALWAYS  
ON.

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