



Skin Health Solutions



**Skincare and
skin protection**

Skin health solutions

Up to **4%** of the NHS spending is dedicated to pressure ulcer treatment¹

24,674

The number of patients in NHS England reported to have developed a new pressure ulcer between April 2015 and March 2016²

£1,214 – £14,108

Approximate cost of treatment per individual pressure ulcer³

£1.4 million

Approximate daily cost of treating pressure ulcers for the NHS⁴

Tailored to improve your outcomes

Medline's Skin Health Solution programme starts with a customised, evidence-based needs analysis developed by skincare experts. Our representatives can walk you through the analysis and identify areas for improvement, specific to your organisation. This individualised approach is unique in the industry and available across the continuum of care to hospitals, hospices, nursing home facilities or long-term care facilities.

Skin Health Solution is a three-pronged approach focussing on products, education and outcomes management. Medline's education emphasises the application of knowledge into clinical practice, as well as the standardisation of care across all healthcare settings.

Products are designed to work in a complementary manner not only to minimise the risk of skin breakdown but also provide clinically proven treatment when skin issues occur. Outcomes management helps you track improvements in clinical practice and the positive effect on clinical outcomes, as well as identify areas that need further effort.

Through it all, Medline's clinical experts are available if you have questions.

PRODUCTS

Skin Health Solution provides a strategic product bundle that meets patient needs from emergency and operating theatres through to long-term care.

The products work together to help prevent, manage and treat any skin-related problems.

EDUCATION

Medline's education curriculum offers your staff training on the basics, including risk factors, pressure redistribution and prevention of skin damage.

It also promotes teamwork and communication.

OUTCOMES

The Medline team works with you to continually evaluate the performance of the programme, ensuring you are delivering optimal patient care.

Ultrasorbs®

Ultrasorbs drypads are breathable, disposable sheets that are designed for effective moisture management. They work by locking away wetness and odour, leaving the pad dry to the touch and comfortable against the patient's skin.



Benefits

- Reduces heat build-up and maintains optimal skin microclimate
- Leaves the skin dry and healthy
- Reduces forces of friction and shear
- Results in fewer linen changes without the need to add layers



Good to know

- Ultrasorbs drypads have an **absorption capacity of 1,000 mL**. This is the volume of fluid the product can hold and remain dry to the touch.
- Ultrasorbs drypads are **air-permeable**, which means the product allows air to flow through the back sheet of the product. The product's breathability makes it compatible with low air-loss mattress technology.
- Ultrasorbs drypads are also available in **extra strong versions and can support the boosting and repositioning of patients weighing up to 170 kg.***



Usage guidelines

Indications

- For patients whose skin has had, or is at risk of prolonged exposure to wound exudate, perspiration, faecal fluid, urine and any other bodily fluids

Contraindications

- Never use more than 1 Ultrasorbs at the time as layering impedes air flow and can create pressure points
- Do not use Ultrasorbs on open wounds or broken skin

Ordering information

Item No.	Size	Packaging	Minimum order quantity
ULTRASRBE2540	25 x 40 cm	10	10 packs
ULTRASRBE4561	45 x 61 cm	10	6 packs
ULTRASRBE6191	58.4 x 90 cm	10	7 packs
USAPE6191ES	58.4 x 90 cm	10	6 packs
MSCE4090PUPS	101 x 228 cm	30	1 case
MSCE4090PUPSB	101 x 228 cm	1	30 packs
USAP4090ES	228 x 101 cm	25	1 case
ULTRSRB4561ST*	45 x 61 cm	1	160 packs
ULTRSRB6191STA*	61 x 91 cm	1	50 packs
MSCE4090PPSTA*	228 x 101 cm	1	25 packs

*Available as a sterile version



Non-sterile Ultrasorbs are class I medical devices. Medline International France SAS
5 rue Charles Lindbergh
44110 Châteaubriant, France

Sterile Ultrasorbs (ULTRSRB4561ST, ULTRSRB6191STA, MSCE4090PPSTA) are class I sterile medical devices. Raguse GmbH
Lindenstraße 24
59387 Ascheberg-Herbern, Germany 0482 Med Cert.

These products are intended to be used by healthcare professionals. Before use, consult instructions and precautions on the corresponding labelling.

Remedy®

Remedy Barrier Cream provides a smooth, breathable film that moisturises, nourishes and protects skin.



Benefits

- Both donates moisture (emollient) and retains moisture (humectant) already in the skin
- Contains microparticles of emollient oils and vitamins that collapse and release their contents over time
- Replacing allergenic substances reduces the risk of the skin drying out (from sulphates) and allergic reactions (fragrances, parabens, aloe and phthalates)
- No change in protocol needed



Good to know

- **Compatible with all continence products** as it does not affect absorbency
- Should be applied daily as and when required
- **Hypoallergenic, non-irritating, non-sensitising and dermatologist tested**
- Indicated for **intact or damaged skin**
- **Breathable**, therefore, allowing the skin to regenerate whilst being protected
- **Protect from freezing and avoid excessive heat**



Usage guidelines

- Indicated as a skin-protecting barrier cream for intact and injured skin
- Protects skin from irritation and inflammation from bodily fluids
- Additionally indicated for moisturising and nourishing skin
- To be used on intact skin that is not infected

Ordering information

Item No.	Size	Packaging	Minimum order quantity
MSCE092531	30 mL	12/cs	12
MSCE092534	118 mL	48/cs	48
MSCE092534PK	2 g	144/bx, 864/cs	144



Remedy Barrier Cream is a class I non-sterile medical device intended to be used under the supervision of healthcare professionals. Before use, consult instructions and precautions on the corresponding labelling.

SurePrep

SurePrep No-Sting Skin Protectant forms a long-lasting, clear barrier film. It can be used on all skin types, including neonatal skin.¹



Benefits

- Patient's skin can be easily inspected
- Allows the patient's skin to regenerate whilst being protected
- The patient's skin is protected for longer
- 1 solution for ALL patients
- The continence pads/products absorbency will not be impaired
- Visible sheen aids appropriate application
- Effective and controlled application of SurePrep to ensure optimal protection
- Familiar size and product presentations make the transition to SurePrep straightforward



Good to know

- All SurePrep products with the exception of the spray are **solvent-free and safe to use**
- It takes approximately **1 minute to dry**.
- SurePrep is indicated to provide up to **72 hours of protection**; however, this will vary between patients and depend on the level of exposure to bodily fluids and frequency of cleansing.
- SurePrep should be reapplied with each dressing change to **ensure optimal protection** as the adhesive of the dressing is likely to lift the SurePrep film.
- Barrier films **should not be used on infected skin**.
- SurePrep is indicated **for use on intact or damaged skin**.
- The full range is **listed on the Drug Tariff** and can therefore be prescribed.



Usage guidelines

Indications

To be applied to intact or damaged skin in order to provide a primary barrier against:

- Bodily waste
- Fluids
- Adhesives

Contraindications

Not to be used:

- On infected areas of skin
- Near the eyes
- As the only covering in situations that require additional dressing protection from bacterial contamination
- On full or partial thickness wounds

Ordering information

Item No.	Size	Packaging	Minimum order quantity
MSC1505	1 mL	50/bx	50
MSC1510	1 mL	25/bx	25
MSC1513	3 mL	25/bx	25
MSC1528	28 mL	12/cs	12

Available as

- » Spray
- » Wand applicator
- » Wipes
- » In all common presentations and sizes



Barrier protection provides a clear barrier film

Protection up to 72 hours

Water-based and non-solvent based

SurePrep No-Sting Skin Protectant is a class I sterile medical device intended to be used under the supervision of healthcare professionals. Before use, consult instructions and precautions on the corresponding labelling.



Medline International France SAS
5 rue Charles Lindbergh
44110 Châteaubriant, France



Marathon®

Marathon forms a fully flexible, clear and remarkably strong protective layer on the skin.



Benefits

- Patient's damaged skin is effectively protected, even under the most challenging conditions
- The violet colour aids appropriate application
- The sponge tip enables accurate application
- Takes 30 seconds to dry, which saves nursing time
- Provides a breathable film, allowing patient's skin to heal whilst being protected from further breakdown
- Protects patient's skin for longer, reducing nursing time on reapplication
- Suitable even for neonates



Good to know

- **Marathon dries within 1 minute.**
- Case studies highlighting the **efficacy of Marathon even when used on the most fragile of skin are available.**
- Marathon provides **up to 72 hours of protection**, depending on the amount of bodily fluids that are present.
- Each ampoule covers a 10 x 10 cm area.
- Marathon should **not be applied to mucous membranes**, such as the eyes and mouth.



Usage guidelines

Indications

Protects intact or damaged skin from:

- Moisture
- Incontinence
- Bodily fluids
- Shear and adhesive stripping

Contraindications

Not to be applied directly to:

- Deep, open, bleeding or chronic wounds
- Second- or third-degree burns
- Infected areas
- Individuals with a known sensitivity to cyanoacrylates or formaldehyde

Ordering information

Item No.	Size	Packaging	Minimum order quantity
MSC093001	0.5 mL	5 ea/pk	5



Marathon Skin Protectant is a class I non-sterile medical device intended to be used under the supervision of healthcare professionals. Before use, consult instructions and precautions on the corresponding labelling.

Evidence-based products

With Skin Health Solution, you get products that work together in a complementary manner to help prevent skin problems and efficiently treat those that have developed.



Skin care and skin protection

- SurePrep forms a long-lasting, clear coating.
- Marathon binds to the skin to create a protective barrier for up to 72 hours.
- Ultrasorbs are unique drypads that absorb and lock away bodily moisture from the patient's skin.
- Remedy provides a smooth, breathable film that moisturises and nourishes the skin.



Wound treatment

- Bordered Gauze adhesive island wound dressing, with a water-resistant backing, is ideal for incision sites.
- Exuderm Satin provides a protective, translucent barrier that facilitates granulation.

Pressure ulcer prevention and treatment

- Heelmedix® and Heel Raiser® Pro help relieve pressure on vulnerable heels.

Bordered Gauze is a class I sterile medical device. **EC REP** Shanghai International Holding Corp. GmbH Eifelstraße 80 20537 Hamburg, Germany **CE** 0123 (TÜV SÜD)

Exuderm Satin is a class IIb sterile medical device. **EC REP** Medline International France SAS 5 rue Charles Lindbergh 44110 Châteaubriant, France **CE** 2797 BSI The Netherlands

Heelmedix and Heel Raiser Pro are class I non-sterile medical devices. **CE** Medline International France SAS 5 rue Charles Lindbergh 44110 Châteaubriant, France

These products are intended to be used under the supervision of healthcare professionals. Before use, consult instructions and precautions on the corresponding labelling.



Medline Industries Ltd
3rd Floor
Quayside Wilderspool Business Park
Greenalls Avenue
Warrington WA4 6HL
United Kingdom
Tel.: +44 844 334 5237
Fax: +44 844 334 5238
www.medline.eu/uk
uk-customerservice@medline.com

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1 Age Ageing 2004 May; 33(3):230-5. The cost of pressure ulcers in the UK. Bennett G1, Dealey C, Posnett J, Barts and the London, Queen Mary's School of Medicine and Dentistry, London, UK.
2 Age and Ageing 2004; 33: 230-235. The cost of pressure ulcers in the UK. Gerry Bennett1, Carol Dealey2, John Posnett3. 1 Barts and the London, Queen Mary's School of Medicine and Dentistry, London, UK* 2 School of Health Sciences, University of Birmingham and University Hospital Birmingham NHS Trust, Nuffield House, Queen Elizabeth Hospital, Birmingham B15 2TT, UK 3 University of York and Smith & Nephew Wound Management, Hull, UK
3 Journal of Wound Care. 2012 Jun; 21(6):261-2, 264, 266. The cost of pressure ulcers in the United Kingdom. Dealey C1, Posnett J, Walker A1 University Hospital Birmingham NHS Foundation Trust, Queen Elizabeth Medical Centre, Birmingham, UK.
4 Wound Care today. 2013, p.7. Pressure ulcer prevention in the current NHS: setting the scene. Rosie Callaghan. Rosie Callaghan is Tissue Viability Nurse Specialist, Worcester CCG Nursing Homes and Worcester Health and Care Trust, Worcester.

We reserve the right to correct errors that may occur within this brochure.

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