



SKIN HEALTH SOLUTION



PRESSURE ULCER PREVENTION AND TREATMENT



SKIN HEALTH SOLUTION

Up to **4%**
of the NHS spending is dedicated to
pressure ulcer treatment¹

412,000

Approximate number of individuals who will develop a
new pressure ulcer annually in the UK²

£1.214 - £14.108

Approximate cost of treatment per individual
pressure ulcer³

£2-3 Billion

Estimated yearly cost of treating pressure ulcers⁴

¹ Age Ageing, 2004 May;33(3):230-5. The cost of pressure ulcers in the UK. Bennett G1, Dealey C, Posnett J. Barts and the London, Queen Mary's School of Medicine and Dentistry, London, UK.

² Age and Ageing 2004; 33: 230-235. The cost of pressure ulcers in the UK. Gerry Bennett1 , Carol Dealey2 ,John Posnett3. 1 Barts and the London, Queen Mary's School of Medicine and Dentistry, London, UK* 2 School of Health Sciences, University of Birmingham and University Hospital Birmingham NHS Trust, Nuffield House, Queen Elizabeth Hospital, Birmingham B15 2TT, UK 3 University of York and Smith & Nephew Wound Management, Hull, UK.

³ Journal of Wound Care. 2012 Jun;21(6):261-2, 264, 266. The cost of pressure ulcers in the United Kingdom. Dealey C1, Posnett J, Walker A 1University Hospital Birmingham NHS Foundation Trust, Queen Elizabeth Medical Centre, Birmingham, UK.

⁴ Wound Care today, 2013, p.7. Pressure ulcer prevention in the current NHS: setting the scene. Rosie Callaghan. Rosie Callaghan is Tissue Viability Nurse Specialist, Worcester CCG Nursing Homes and Worcester Health and Care Trust, Worcester.

Table of Contents:

- Skin Health Solution	2
- Heelmedix®	4
- Heel raiser pro®	6
- Remedy®	8
- Product overview	10

TAILORED TO IMPROVE YOUR OUTCOMES

Medline's Skin Health Solution program starts with a customised, evidence-based needs analysis developed by skin care experts. Our representatives can walk you through the analysis and identify areas for improvement specific to your organisation. This individualised approach is unique in the industry and available across the continuum of care to hospitals, hospices, nursing home facilities or long-term care facilities.

Skin Health Solution is a three pronged approach focussing on products, education and outcomes management. Medline's education emphasises the application of knowledge into clinical practice as well as the standardization of care across all healthcare settings from Acute into the Community. Products are designed to work in a complementary manner and efficiently treat skin problems that have developed. Outcomes management helps you track improvements in clinical practice and the positive effect on clinical outcomes as well as identify areas that need further effort.

Through it all, Medline's clinical experts are available if you have questions.

PRODUCTS

Skin Health Solution provides a strategic product bundle that meets patient needs from emergency and operating rooms all the way through to long-term care.

The products work together to help prevent, manage & treat any skin related problems.

EDUCATION

Medline's education curriculum offers your staff training on the basics, including risk factors, pressure redistribution and prevention of skin damage.

It also promotes teamwork and communication.

OUTCOMES

The Medline team works with you to continually evaluate the performance of the program, ensuring you are delivering optimal patient care.



HEELMEDIX®

Heelmedix is a heel off loading boot which is designed specifically to help prevent and manage heel pressure ulcers by removing pressure from the heel.



BENEFITS

- Effective off loading of the patient's heel
- The stabilising wedge can be used to limit medial/lateral rotation
- Protection against foot drop
- Patient comfort which aids compliance to wear the boot
- Cost effective option

INDICATION:
Pressure Ulcer Prevention

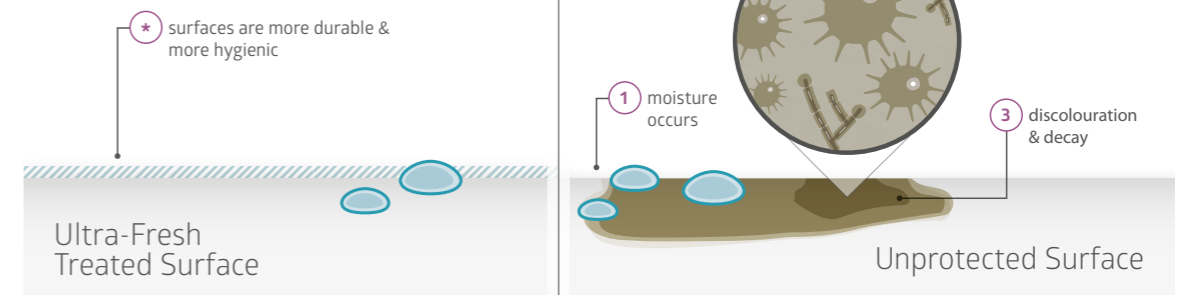
GOOD TO KNOW

- **Heelmedix is a heel off loading boot** which is specifically designed to help prevent and manage heel pressure ulcers by removing pressure from the heel.
- You can wipe the boot clean with a damp cloth or cleaning wipe. For a deeper clean, the boot can be machine **washed up to 30 times at no more than 60°Celsius in the mesh bag provided.**
- Sizing should be in accordance with circumference of the patient's calf
Petite = 5-11 inch, **Standard** = 11-19 inch, **Large** = 19-25 inch.
- **Heelmedix is constructed of Nylon and Polyester outer material and has a polyurethane foam filling.**
- **Walking in the boot can lead to falls.** The boot must not be used when walking.



How Ultra-Fresh keeps heel devices fresh and protected

Stay cleaner and more durable with Ultra-Fresh*



In an untreated device (see the image above at right), perspiration can encourage the growth of bacteria. This growth can lead to unpleasant odors and product discoloration. Devices treated with Ultra-Fresh remain fresh by actively inhibiting the growth of bacteria and fungi. By protecting heel protectors from unwanted microbes, Ultra-Fresh antimicrobial helps to keep the devices clean, fresh, and odor free.

*Ultra-Fresh is an EPA-registered antimicrobial. This product does not protect users or others from disease-causing bacteria. Always clean according to Instructions for use. Ultrafresh is a registered trademark of Thomson Research Associates.

Item No.	Size	Packaging	Min Order Qty
MDTE823330P	Petite	1 boot	1 boot
MDTE823330SW	Standard	1 boot	1 boot
MDTE823330XL	Extra Large	1 boot	1 boot



HEEL RAISER PRO[®]

Heel Raiser Pro is a heel off loading boot which is designed specifically to help prevent and manage heel pressure ulcers by removing pressure from the heel.



BENEFITS

- Effective off loading device
- Cost effective in comparison to alternative options
- Patient compliance

INDICATION:
Pressure Ulcer Prevention

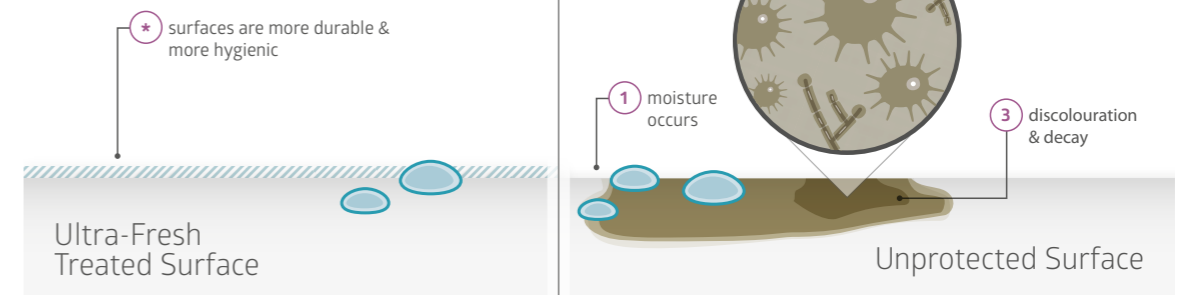
GOOD TO KNOW

- Use the toggle and loop to provide more **air flow** when desired for patients comfort.
- You can wipe the boot clean with a damp cloth or cleaning wipe. For a deeper clean, the boot can be machine **washed up to 30 times at no more than 60°Celsius in the mesh bag provided.**
- The Heel raiser Pro is not designed specifically to help prevent foot drop. **For better protection against foot drop,** we recommend the Heelmedix boots.
- **Constructed of nylon outer material and has a polyurethane foam filling.**
- **Walking in the boot can lead to falls.** The boot must not be used when walking.



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Item No.	Size	Packaging	Min Order Qty
MDTE823200CS	Standard	1 boot	1 boot



REMEDY®

Barrier Cream provides a smooth, breathable film that moisturises, nourishes and protects skin.



CHG compatible



24% silicone blend
Emollient and Humectant
Botanical ingredients
Oleosome Technology



Free of fragrance,
parabens, sulfates, aloe
and phthalates

BENEFITS

- Both donates moisture (emollient) and retains moisture (humectants) already in the skin
- Contains micro particles of emollient oils and vitamins that collapse and release their contents over time
- Replacing allergenic substances reduces the risk of drying out the skin (from sulfates) and of allergic reactions (fragrances, parabens, aloe and phthalates)
- No change in protocol

INDICATIONS:

- Manage dry skin
- Formulated to help maintain conditions need for healthy skin
- Use on children over 3 years old and adults

CONTRAINDICATIONS:

- application for children over 3 years must not exceed 4 times/day

GOOD TO KNOW

- **Compatible with all continence products** as it does not affect absorbency.
- Should be applied daily as and when required.
- **Hypoallergenic, non irritating, non sensitising & dermatologist tested.**
- Indicated **for intact or damaged skin.**
- **Breathable** therefore allowing the skin to regenerate whilst being protected.
- **Protect from freezing, avoid excessive heat.**
- Available in **3 different sizes** to suit all patients needs and avoid potential waste.

The Science



Nature of Moisturising Barrier Cream



Item No.	Size	Packaging	Min Order Qty
MSCE092531	30ml	12/cs	12
MSCE092534	118ml	48/cs	48
MSCE092534PK	2g	144/box, 864/cs	144

Notes:

Notes:

EVIDENCE-BASED PRODUCTS

With Skin Health Solution you get products that work together in a complementary manner to help prevent skin problems and efficiently treat those that have developed.

SKIN CARE AND SKIN PROTECTION

- Sureprep® forms a long-lasting, clear coating
- Marathon® binds to the skin to create a protective barrier up to 72 hours
- Ultrasorbs® are unique drypads that absorb and lock away bodily moisture from the patient's skin
- Remedy® provides a smooth breathable film that moisturizes & nourishes the skin



WOUND TREATMENT

- Exuderm Satin provides a protective, translucent barrier that facilitates granulation
- Bordered Gauze adhesive island wound dressing with a water resistant backing is ideal for incision sites



PRESSURE ULCER PREVENTION AND TREATMENT

- Heelmedix® and Heel Raiser Pro® help relieve pressure on vulnerable heels
- Remedy® provides a smooth breathable film that moisturizes & nourishes the skin

For more information, please contact your sales representative or visit our website:
www.medline.com/uk.



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